# AFairchild Business Health Check & One Big Beautiful Bill

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### **AFairchild Mission Statement**

- ► To serve businesses and individuals in a manner that will please the Lord.
- ► To be passionate about partnering with our clients, helping them to meet and exceed their goals.
- ➤ To engage with our clients in all matters related to the financial operations of a company and to their individual finances.

# AFairchild Client Savings Tracker



# **AFairchild**

## **Business Health Check**

BALANCE SHEET EFFICIENCIES & MAXIMIZATION

Bank Interest and Charges, Loan Consolidation

HARDWARE, LOGISTICS, & INFRASTRUCTURE

PCs, Laptops, Phones, Monitors, Cloud Storage,
Data Center, Disaster Recovery

SOFTWARE AS A SERVICE

Microsoft, Google, Business Applications,
QuickBooks

ns,

ADMINISTRATIVE EXPENSE OPTIMIZATION

Insurance/Bonding, Shipping, Supplies

MANAGED IT SERVICES & COMMUNICATIONS

Network & Cloud Monitoring, Tech Support,
Mobility, Satellite Internet

**ENERGY** 

EV Charging, Water & Waste, Electricity, Solar,
Natural Gas

AI & SECURITY

Copilot, Gemini, Customer Experience, Physical and Cloud Security, Network Security



Organizations that don't have centralized visibility into their SaaS will overspend by 25



# Al-powered tools are on the rise



**Adoption Growth** 

By 2028

80%

of humans will engage with

Al bots daily

**15%** 

of day-to-day work decisions will be made autonomously through agentic Al agents

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Chasing The Margin Podcast

## One BIG Beautiful Bill

signed into law 07/04/2025

TEXT Questions to 469-381-4661

### **Individuals**

- ► Tax Brackets TCJA brackets remain permanent
- ► Tax rates: 10%, 12%, 22%, 24%, 32%, 35%, & 37% made permanent
- Standard Deduction

	2025	2024
Single	15,750	14,600
Head of Household	23,625	21,900
Married Filing Jointly	31,500	29,200



### Individuals - Income - Effective 2025

#### No tax on overtime

- ▶ Up to \$12,500 (\$25,000 for MFJ) for qualified overtime
- ▶ Phased out for AGI over \$150K/\$300K

### No tax on tips

- ▶ Up to \$25,000 qualified tips in certain occupations
- ▶ Phased out for AGI over \$150K/\$300K

### Enhanced deduction for seniors

- ► Age 65+ (age as of 12/31)
- ▶ Adds \$6,000 bonus deduction per senior, \$12,000 for married jointly
- ▶ Phased out for AGI over \$75K/\$150K

### Individuals - Deductions - effective 2025

- State and local taxes Itemize
  - ▶ NEW CAP \$40,000 with phase out starting at \$500K (down to \$10,000)
- Gambling Itemize
  - ► Losses from gambling 90% of the loss

- Auto Car Loan Interest Itemize or Non-Itemize
  - ▶ Up to \$10,000
  - ▶ Phase out for AGI over \$100K/\$200K

### Individuals - Deductions

- Charitable deductions
  - NON Itemizers \$1,000 for Single and Married-separately; \$2,000 for Married-jointly Effective 2025
  - ► ITEMIZERS Limitation on charitable contributions MUST exceed 0.5% of the taxpayer's contribution base effective 2026

- Phase Out of Itemized Deductions
  - ▶ Phase Out of itemized deductions begins for those in the 37% tax bracket
  - ► Effective 2026

# Individuals - Educator Expenses

WHO: Teacher/Instructor/Counselor Coach, Aide, Principal

Kindergarten thru 12th grade (works 900+ hours)

WHAT: Books, supplies, equipment "as part of an instructional activity"

rather than "in the classroom".

**AMOUNT:** \$\$\$ - Itemized Deduction

**DATE**: 2026

Currently (2025) - \$300 above the line (non itemizers)

# Individuals - Other

#### **TRUMP Accounts**

- Benefit of an individual who is under 18 years old
- ▶ Born after 01/19/2025
- \$1,000 into fund from Government
- ▶ Up to \$5,000 into fund from Parents
- ► Employer can match up to \$2,500

### **Estate Exemption**

- ▶ \$15,000,000 per person
- ▶ Permanent, adjusted for inflation

# Individuals - Credits

### **Enhancement of Adoption Credit**

➤ 2025 maximum credit \$17,280 - Phase out starts at MAGI of \$259,190

Enhancement of the Dependent Care Assistance Program

Increases maximum from \$5,000 to \$7,500; Effective 2026

Child Tax Credit - increased to \$2,200 from \$2,000

Phase out of \$200k/\$400k MAGI

Organizations for elementary and secondary education - up to \$1,700

- ▶ Starting after 12/31/2026
- State will list the granting organizations that qualify

## Individuals - Offsets to Gains

- ▶ 1031 Exchanges
- Qualified Opportunity Zones
- ► Charitable Giving (giving of Stock/Interests BEFORE a sale)

Charitable

Contribution
AFTER sale
10,000,000
(3,000,000)
7,000,000

	Donor Advised
Charitable	Fund - Other
Contribution	Charitable
BEFORE sale	Organization
7,000,000	3,000,000
(3,000,000)	
4,000,000	

Change in Taxable Income

(3,000,000)

# Business - Depreciation

Bonus - 100% for purchases after 01/19/2025

▶ 01/01/2025 to 01/18/2025 is 40% depreciation

Sec 179 - Expensing up to \$2.5M (from \$1M) (effective 2025)

▶ 179 is LIMITED to taxable income (bonus depreciation is not limited)

# Business Depreciation Qualified Production Property

### 100% Depreciation Deduction

- Qualified Production Property:
  - Manufacturing
  - ► Agricultural Production
  - ► Chemical Production
  - Refining of Tangible Personal Property
- NEW Construction beginning construction as of 01/19/2025
- Preowned building not previously used as Qualified Production Property since 2021
- Placed in service AFTER 07/04/2025

# Business Depreciation Qualified Production Property

Refining of tangible personal property – IRS to provide definitive guidance on definition

The process of transforming or improving the form, composition, or character of physical objects to increase their value or utility.

### Examples of refining processes:

- Converting wood pulp into paper
- Converting steel rods into screws and bolts
- Processing and canning raw tuna fish
- •Refining crude oil transforming it into various petroleum products such as gasoline, diesel, and jet fuel

Business Energy
Efficient
Commercial
Building
Deduction

Sec. 179D, Energy Efficient Commercial Buildings Deduction

➤ Terminates deduction for property that begins construction after June 30, 2026

# Business -Research & Development

### Domestic R&D

- ► Currently Amortize over 5 years
- ▶ OBBB Immediate Expensing starting in 2025

### Foreign R&D -

- ► Currently Amortize over 15 years
- ► OBBB NO Change

# Business - R&D Domestic

For businesses with average gross receipts less than \$31M after 12/31/2021:

### CHOICE 1 -

- ▶ Retroactive expensing for years 2022 2024
  - Amend tax returns BEFORE 07/04/2026
  - ▶ What do we do for 2024?

### CHOICE 2 -

 Accelerate remaining amortization from 2022-2024 over one or two years starting in 2025

# Business - Research & Development

	<b>Current Law</b>	OBBB	
	Year 1	Year 1	Difference
Net Income (before R&D Expense	1,000,000	1,000,000	
R&D Expenses (CASH Paid)	(400,000)	(400,000)	
Net Income (after)	600,000	600,000	
R&D Expenses Amortized	400,000		
R&D Expensed - Year 1	(40,000)		
Taxable Income	960,000	600,000	
199A Deduction	(192,000)	(120,000)	
Taxable Income	768,000	480,000	
Tax Rate	37.0%	37.0%	
Tax	284,160	177,600	106,560

# 2024 199A Pass Thru Deduction TAXABLE Income on 1040 (Individuals - NOT C Corporations)

	Year 2025				
	Lower		Upper		
	Min	Threshold	"Phase Out"	Threshold	Max
Married					
Separately	-	197,300	50,000	247,300	-
Married	-	394,600	100,000	494,600	-

	Year 2026				
	Lower			Upper	
	Min	Threshold	"Phase Out"	Threshold	Max
Married					
Separately	-	197,300	75,000	272,300	-
Married	-	394,600	150,000	544,600	-

Business -199A QBI Deduction

Phase out changes in year 2026; thresholds will be increased for inflation.

Minimum \$400 deduction for those with at least \$1,000 of QBI.

# Business - Sec 1202 Qualified Small Business Stock (C Corp)

### Period of Stock Held

Gain on Sale of STOCK
Exclusion %
Exclusion Amount
Taxable Gain

3 Years	4 Years	5+ Years
5,000,000	5,000,000	5,000,000
50.0%	75.0%	100.0%
(2,500,000)	(3,750,000)	(5,000,000)
2,500,000	1,250,000	-



# **Energy Credits**

The OBBBA terminates a large number of clean energy tax incentives

- Vehicle credits:
  - ► Clean vehicle credit (terminates after Sept. 30, 2025);
  - Qualified commercial clean vehicle credit (terminates after Sept. 30, 2025);
  - Alternative fuel vehicle refueling credit (terminates after June 30, 2026);
  - Home Improvement Credits:
    - ► Energy-efficient home improvement credit (terminates after Dec. 31, 2025);
    - Residential clean energy credit (Home Solar Credits) (terminates for expenditures made after Dec. 31, 2025)

# Business -Compliance reporting

### Payroll reports

- ▶ 941, 940, W2s
- New reports due to the change in TIPS and OVERTIME

### 1099-MISC and NEC reporting

- Required reporting increased to \$2,000 from \$600
- ► Effective 2026

### 1099-K reporting

- Required reporting increased to \$20,000 from \$600 and over 200 transactions
- ► Effective 2025

# **IRS Update**

IRS FY Proposed (President) 2026 budget of \$9.8 billion, which is a decrease of 20% from the FY 2025 enacted level of \$12.3 billion.

IRS Audits are focusing on High Net Worth and Partnerships.

### Three challenges for the Taxpayer Experience:

- 1 modernizing computer systems & digital services
- 2 complicated & changing tax laws providing timely guidance to taxpayers
- 3 staffing





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